

OSCAR D. CABALLERO CASTELLANOS

Address: 513 w. 17th st
Tempe, AZ
85281
USA
Mobile Phone (480) 241 8042
E-mail: oscarcaballero@hotmail.com
Status: Single
Date of birth: January 30th 1978
Nationality: Mexican

OBJECTIVE

To enhance and continuously improve my knowledge and experience in the fields of Industrial Engineering, logistics, distribution, management, supplier relations and corporate business while participating in social, community and professional projects.

EXECUTIVE SUMMARY

Results oriented individual with strong analytical and experimental skills. Extensive experience in import/export processes, logistics, supply chain improvements, purchasing operations, production systems design and management experience. Proficient in English, Spanish and French.

EDUCATION

Arizona State University

MS in Industrial Systems engineering (Logistics)

Tempe, Az, USA

Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM)

B.S. in Industrial and Systems Engineering (June 2001)

Guadalajara, México

Northeastern State University (NSU)

Exchange program, studies in Industrial Engineering (August-December 1999)

Tahlequah, Oklahoma, USA

Mount Royal College

Exchange program, studies in Industrial Engineering and English (Summer 1998)

Calgary, Canada

Other Relevant Studies

Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM)

High School (June, 1996), Bicultural program (60% courses in English)

Guadalajara, México

Lycée Franco-Mexicain

Studied in a French system based Institution with 70% of the courses presented in French

Guadalajara, Mexico.

EXAMINATIONS

Brevet des Colleges (French Language and Culture, 1993)

TOEFL (Score 710, May 2007)

GRE (720 score)

OTHER LANGUAGES

Spanish, native language

English, fully proficient

French, fully proficient

COMPUTER ABILITIES

Mechanical Desktop & AutoCAD (engineering drawing and designing software)

Corel Draw, Adobe Photoshop (designing software)

Office Pack (Word, Excel, Vizio, power Point etc.)

WORKING EXPERIENCE

ARIZONA STATE UNIVERSITY (2008-to date)

Industrial Engineering Department, research laboratory dedicated to the study of logistics and procurement processes. Logistics consulting department for private and public companies.

Project manager for research project “The Case of Mexican Produce imports to the USA” sponsored by the Department of Homeland Security USA. Responsible for the improvement of inspection processes and validation of proposed methods.

F&D Int'l Wholesalers (2004-2008)

Company dedicated to the import-export, fabrication and distribution of architectural elements for the USA market.

Responsible for general startup, commercial strategies, supplier development, new product development, production management.

General Manager

Sesajal SA de CV (2002-2004)

Company dedicated to the processing and distribution of sesame seed based products and supplier to the largest commercial bakeries in Mexico and USA, annual sales 35MD.

Responsible for sales management, customer relations and new product development. Support as an Internal Reviewer for the ISO9000 Certification of the Production Plant. Responsible for new market introduction with sales 30% sales increase in 2 years. www.sesajal.com

International Sales Manager

Mextrader (2000-2002)

Company dedicated to supplying Mexican products to large scale retail store chains in the United States. Joint ventured with Sesajal SA de CV.

Responsible for general startup, sales, commercial strategies, customer relations, supplier development.

General Manager

Mercado Libre .com (1998-2000)

E_business in partnership with Ebay Auctions site in Latin America

Responsible for business growth in the Western region of Mexico, sales manager and category manager for specific products.

Sales Manager and Regional director

Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM)

Staff member for International exchange programs in the USA and Canada.

Facilitator and primary point of contact between partner universities, problem solving, director of activities, tutor.

-Tahlequah Oklahoma 1998

-Calgary, Canada 1997

OTHER ACTIVITIES

-President of the ITESM alumni chapter in Arizona (2005-2008)

-Responsible for general logistics in Guadalajara, Jalisco for Presidential campaign meetings of Mexican former president Vicente Fox, "Amigos de Fox" 2000.

-First Mexican student to represent "Northeastern State University", Tahlequah, Oklahoma at the International United Nations Symposium, Security Council Committee, Chicago Ill. November 1999.

-Folk Dancer, representing Mexico in International Dance Festivals in Germany and Belgium, June 1999.